

Credit Union Insurance Services Association

Newsletter

Seasons Greetings

Well, there is no doubt that 2020 will go down in the history books as a very unique year, and the last 9 months has certainly had its fair share of challenges. It would be easy to focus on the negatives, but instead I want to look forward and build on the positives that have come out of this year.

- Respecting our families, communities, fellow workers and ourselves.
- Seeking out business partners who are truly prepared to appreciate your efforts.
- Being grateful for the new opportunities and relationships that have been built and focusing on excellence in service.
- Understanding and accepting that both parties must win in business and personal relationships if the goal is to grow together.

It is so very easy to be kind to each other!

To you and yours a very Merry Christmas and Happy Holidays. This year, more than any in recent history, I also want to wish you good health. All of us must get out into the fresh air and “live”, so I do hope you and your family will enjoy a nice walk, a skate, a hike, snow shoeing or building a snowman over the holidays.

Here’s to a fabulous 2021 and just the right amount of prosperity thrown in for good measure.

Best Wishes

Dave Jevons
Executive Director, CUISA

Contact Us

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Insurance





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ICBC is changing to help make life more affordable in BC. Our new Enhanced Care coverage will save you as much as 20 per cent on your car insurance. That's an estimated \$400 on average. And if you're hurt in a crash, Enhanced Care will provide millions more per person in care, recovery and wage loss benefits than are available today.

We're working towards a more affordable and accountable ICBC, for everyone. Learn more at icbc.com/2021





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This is a general description of coverage available. Actual policy conditions govern. Subject to risk acceptance. The Mutual Fire Insurance logo and trademarks are administered by The Mutual Fire Insurance Company of British Columbia.



Happy Holidays



Although this year brought uncertainty, Echelon's dedication to our broker partners and customers remains unchallenged.

Wishing you all a healthy, safe and sound holiday season.



echelon
Insurance



Our agents are available Monday to Friday between 8h30 am to 5h00 pm (Eastern time)

TO CONTACT US
1-844-375-3090

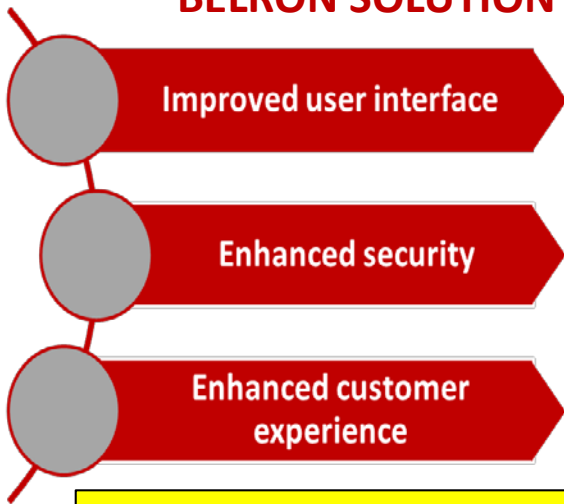
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With minimal effort you can arrange for your customer to receive a call from Speedy Glass within 1 hour to discuss their glass damage and to help provide a quick and easy solution. Our commitment is to call your customer and to notify you by email of the outcome.

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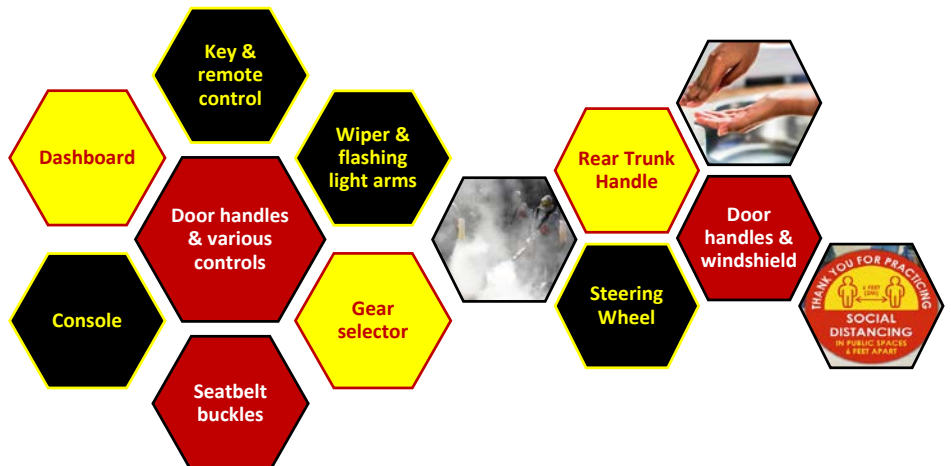
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You don't have your codes to access the Belron solution portal?

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Please contact Tana Carpenter at (778) 231-1644 or tcarpenter@belroncanada.com for more details.

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**TRAVEL
INSURANCE**

Putting the Public Health of British Columbians First

COVID-19 has brought a host of challenges for the travel insurance industry.

Most medical travel plans have some kind of exclusion that prevents them from paying COVID related claims – including Pacific Blue Cross, with our infectious disease clause.

Some insurers have opted to change their policies and provide a level of coverage for those Canadians who wish to travel against the global travel advisory. The variety of coverage options are limited, have some hidden restrictions, and could be insufficient in the event of a serious claim, leaving travelers out of pocket for their medical expenses.

Pacific Blue Cross is a healthcare company first. We believe in improving the health and well-being of British Columbians, so we take direction from our public health officials regarding the safety of our communities. Pacific Blue Cross travel plans will continue to exclude coverage for COVID-19 while the travel and health advisories restricting non-essential travel are in place. Once they are lifted and British Columbians are again encouraged to engage in non-essential travel, COVID-19 related expenses will be eligible in the same way as any other illness. **For essential travelers, our plans will continue to cover COVID-19 related expenses — we thank them for tirelessly providing essential services to the critical infrastructure and healthcare of our communities.**

For more information about our Travel Insurance plans, please contact Sukh Thandi at 604 419 2304 or sthandi@pac.bluecross.ca



**PERSONAL
HEALTH
INSURANCE**

Offer your clients BC's #1 Health Benefits Provider for their Personal Health Insurance needs

For more information about our Individual Health Insurance plans, please contact Andre Rahal at 604 419-2140 or arahal@pac.bluecross.ca

Coming in 2021

- Regular Zoom Q & A seminars, along with on-going training sessions
- Joint online seminars for Individual Health and Travel Insurance.

Check our [events](#) page for upcoming announcement dates.



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About FirstOnSite Restoration

We make coping with a disaster more manageable by providing one place for all of your emergency response planning, property mitigation and reconstruction services needs.

Head Office

110 Matheson Blvd W, Suite 210,
Mississauga, Ontario L5R 4G7
FirstOnSite.ca

GET REBOUND-READY



Let's Rebuild Confidence with travel protection that goes beyond what's expected

As market conditions continue to change, Allianz Global Assistance is committed to ensuring our partners have everything they need to meet and exceed their clients' expectations when they're ready to travel again.

We understand that some clients may have important reasons to travel, such as for family or work, during these unusual times. That's why we've launched a new COVID-19 Insurance and Assistance Plan to help protect the health and safety of travellers.

COVID-19 Insurance and Assistance Plan:

- \$1,000,000 policy maximum
- Coverage for emergency hospital and quarantine expenses related to COVID-19
- Ideal supplement to travel insurance plans that limit coverage for COVID-19
- No upper age limit
- No medical questionnaire required
- No deductible
- And more!

To become a partner, contact:

Bart Borg, Business Development Manager

bart.borg@allianz-assistance.ca

1-604-375-1640

Global Assistance

Allianz 

Travel insurance does not cover everything. Travel insurance is underwritten by CUMIS General Insurance Company, a member of The Co-operators group of companies and administered by Allianz Global Assistance. Allianz Global Assistance is the registered business name of AZGA Service Canada Inc. and AZGA Insurance Agency Canada Ltd.



RESTORE REPORT

WINTER HOME SAFETY

Know what weather conditions your area will be facing from day to day this winter and prepare accordingly.

At ServiceMaster Restore®, we encourage agents to educate and encourage policyholders to put home safety and preparedness first.

HERE ARE A FEW ADDITIONAL WINTER HOME SAFETY TIPS FOR YOUR CLIENTS:



PROTECT YOUR PIPES

Frozen pipes often burst, leaving homeowners with thousands of dollars worth of damage. Open cabinet doors to let warm air circulate and let water drip from faucets when temps are going to dip below freezing.



KEEP THE COLD OUT

Caulk around windows and use draft-reducing outlet covers. The majority of heat loss typically occurs via openings in the attic, so be sure to check that you have enough insulation.



PREPARE YOUR FIREPLACE

Before you build your first fire every year, have a professional inspect, clean and test your fireplace. Your home should be outfitted with working, well-maintained smoke and carbon monoxide alarms — whether you have a working fireplace or not.



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